Webinar, June 12, 2012

Clean Energy
North America’s leader in clean transportation

NASEO
Transforming America’s Energy Future

- NASEO/U.S. DOE Clean Cities: Financing Alternative Fuel and Electric Vehicle Infrastructure
  June 12, 2012, 3:30 - 4:30 pm ET

Building Partnerships to Reduce Petroleum Use in Transportation
Clean Energy Profile

- **Primary Business**
  - Design, Build & Operate Nat Gas Fueling Stations
  - Bio-Methane Production at Landfills
  - IMW: CNG Compressor Manufacturer
  - Northstar: LNG Station Construction
  - Pilot Flying J Partnership
  - BAF: CNG Vehicle Conversions
  - NGV financing & leasing
  - Full Service Natural Gas Fueling Services

- **Why focus on fleets?**
  - High fuel volume per vehicle
  - Return to base or regular routes
  - Require less infrastructure

- **Largest in North America**
  - Founded in 1997 as Pickens Fuel Corp.
  - Publicly-traded, CLNE: NASDAQ
  - In 2010, sold 120+ million gallons
  - Operate over 290+ Stations nationally
  - Fueling more than 25,000 fleet vehicles daily
About Clean Energy
(NASDAQ: CLNE)

Largest Alternative Transportation Fuel Provider

- **500+** Fleet Customers
- **25,000+** Natural Gas Vehicles
- **290+** Natural Gas Fueling Stations

**Compressed Natural Gas (CNG)**

- Taxis & Shuttles
- Government Vehicles
- Telecom

**Liquefied Natural Gas (LNG)**

- Trucking
- Public Transit
- Refuse Hauling
Why Natural Gas for Transportation?

- **Cheaper**
  - Costs average between $0.75- $2.00 less per gallon than gasoline/diesel
  - Continued outlook for lower prices due to Shale Discoveries

- **Cleaner**
  - Cleanest burning fuel available
  - Reduces GHG emissions by up to 30% and NOx emissions by 85%

- **Domestic**
  - 98% of natural gas supply is from North America
  - 100% displacement of foreign oil
  - 120+ year supply
NGV’s Have Lowest Possible Carbon Footprint

<table>
<thead>
<tr>
<th>Fuel Type</th>
<th>WTW Greenhouse Gas Emissions (in grams CO2eq/MJ)</th>
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<tbody>
<tr>
<td>Gasoline</td>
<td>95.9</td>
</tr>
<tr>
<td>Diesel</td>
<td>94.7</td>
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<tr>
<td>CNG</td>
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<tr>
<td>LNG</td>
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<tr>
<td>CNG from Landfill Gas</td>
<td>11.3</td>
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<tr>
<td>LNG from Landfill Gas</td>
<td>15.56</td>
</tr>
</tbody>
</table>

*CARB Low Carbon Fuel Standard “Well-to-Wheels” GHG Emissions
U.S. natural gas deposits are far more widespread and larger than U.S. coal deposits.
Cities & Municipalities Trust Clean Energy

- New York DOT
- Atlantic County Utilities Authority, NJ
- BWI Airport Authority, MD
- City of College Park, GA
- MBTA (Boston), MA
- Town of Smithtown, NY
- Town of Brookhaven, NY
- Town of Huntington, NY
- Port Authority of NY/NJ
- City of San Antonio, TX
- Dallas Area Rapid Transit, TX
- City of Austin, TX
- El Paso Sun Metro, TX
- City of Dallas, TX
- DFW Airport Authority, TX
- City of Houston, TX
- Denver RTD, CO
- Denver International Airport Authority, CO
- Oklahoma Airport Authority, OK
- Oklahoma State University, OK
- City of Albuquerque, NM
- City of Santa Fe, NM
- City of El Paso, NM
- Phoenix International Airport Authority, AZ
- Regional Transportation Commission of Southern Nevada
- City of Laredo, TX
- City of Tulsa, OK
- Phoenix Transit, AZ
- Tempe Transit, AZ
- Tucson Unified School District, AZ
- Tucson International Airport Authority, AZ
- City of Las Vegas, NV
- Pierce Transit, WA
- Southern California Air Quality Management District
- County and City of San Francisco, CA
- Orange County Transit Authority, CA
- City of Long Beach, CA
- City of New York, NY
- City of Newport Beach, CA
- County of Los Angeles, CA
- LA County MTA, CA
- City of Irvine, CA
- Santa Monica Big Blue Bus, CA
- Monterey County, CA
- Port of Oakland, CA
- SFO Airport Authority, CA
- Cathedral City, CA
- City of Palm Springs, CA
- Foothill Transit, CA
- City of Burbank, CA
- City of Glendale, CA
- Port of Seattle, WA
Clean Energy & CNG for Transit

- Industry leader in natural gas transit fueling
- Over 53 million gallons of natural gas annually
- Over 6,000 natural gas buses fueled daily
- Clean Energy Finance is available to assist

- DART, Dallas, TX
- Akron, OH
- New York MTA
- Foothill Transit, CA
- OCTA, CA
- Omnitrans, CA
- Montebello, CA
- Sun Metro, TX
- Big Blue Bus, CA
- Denver RTD, CO
- Las Vegas RTC, NV
- Univ. of CA
- UCLA
- Boston MBTA, MA
- Oklahoma State University, OK
- Los Angeles MTA, CA
- City of Phoenix, AZ
- City of Mesa, AZ
- City of Tempe, AZ
- Translink, Vancouver, BC
- Montgomery Co, MD
- Albuquerque, NM
- Santa Fe, NM
- Elk Grove, CA
- Santa Cruz, CA
- Santa Clarita, CA
- Univ. of CA, San Diego, CA
2,500+ natural gas refuse trucks operate daily in the U.S. Clean Energy fuels over 1,000 of those, including:

**Private**
- Waste Management
- Allied Waste
- Burrtec Waste
- Central Jersey Waste

**Public**
- Dallas, TX
- Boise, ID
- Hamilton, NJ
- San Antonio, TX
- New York City
- Seattle, WA
- College Park, GA
- Montgomery County, MD
National Relationships
Clean Energy Airport CNG Stations

Existing Stations
- Albuquerque
- Atlanta Hartsfield
- Austin-Bergstrom
- Baltimore/ Washington
- Boston - NG
- Burbank
- Chicago
- Dallas Love Field
- DFW
- DFW - Parking Spot
- DFW - Rental Car Center
- Denver
- Houston IAH - Parking Spot
- La Guardia
- Las Vegas
- Long Beach
- Los Angeles - LAX
- New Orleans
- Newark
- Oakland
- Oklahoma City
- Palm Springs
- Phoenix Sky Harbor
- San Diego
- San Francisco
- Santa Ana/ John Wayne
- Seattle Tacoma
- Tampa
- Tucson

Design/ Building/ Permitting
- Hartford
- Houston Intercontinental
- JFK
- LAX
- Ontario
- Philadelphia
- San Diego
Sample of Clean Energy Across the U.S.

Dallas

Port of Long Beach

LaGuardia Airport

Chicago

Seattle

Las Vegas
Sample of Clean Energy Across the U.S.

Atlantic City
College Park
Newark Airport
LAX Airport
San Antonio
Smihtown
Sample of Clean Energy Across the U.S.

Montgomery County
Huntington
Brookhaven
Dallas Ft. Worth Airport
Houston
National Grid
America’s Natural Gas Highway - with Pilot Flying J

America’s Natural Gas Highway
LNG truck fueling coast-to-coast and border-to-border
Clean Energy Contracts with Fair Oaks Dairy Affiliate to Build & Operate a New Natural Gas Fueling Station to Support a CNG Truck Fleet Set to Haul 90 Million Gallons of Milk per Year

— Fleet Will Use More Than 1.5 Million Gallons of CNG Per Year —

SEAL BEACH, Calif.--(BUSINESS WIRE)-- Renewable Dairy Fuels, an affiliate of major Indiana milk producer Fair Oaks Dairy, has contracted with Clean Energy Fuels Corp. (Nasdaq: CLNE) to build and operate a new compressed natural gas (CNG) fueling station (Fair Oaks Station) that will dispense CNG fuel to power the initial fleet of 42 CNG milk-hauling trucks that the dairy plans to deploy later this year. The Renewable Dairy Fuels CNG trucks will transport milk to processing plants owned by Kroger Co. in Indianapolis, Indiana, Murphysboro, Tennessee, and Winchester, Kentucky.

Set to open in the fall of 2011, the Fair Oaks Station will also have public access and will be located near the dairy farm adjacent to Interstate 65 in Fair Oaks, Indiana — about 70 miles south of Chicago. The Fair Oaks Station will supply the Fair Oaks CNG milk-hauling truck fleet, as well as other CNG vehicles operating in the area. A second CNG station is planned for late 2011 in Southern Indiana adjacent to the Kentucky border along Interstate 65.

Renewable Dairy Fuels also plans to produce biomethane from dairy cattle waste and pipe the biogas directly to the Fair Oaks Station for onsite conversion to CNG vehicle fuel. The biogas will be made available for vehicle fuel use once the conditioning facility for the biogas is completed, which is anticipated within 12 to 18 months.

The dairy's CNG truck fleet will transport 53 loads of milk per day, which equates to 7.5 million gallons a month or 90 million gallons of milk per year. The trucks will replace diesel-powered models, and are projected to use more than 1.5 million diesel gallon equivalents of CNG per year.
City of Chicago
Department of Business Affairs and Consumer Protection
TAXICAB INDUSTRY NOTICE
August 5, 2011 Notice No. 11-035

Six-Month Pilot Program for CNG Taxicabs to use the Airport Fast Lanes

The Department of Business Affairs and Consumer Protection announces the unveiling of a pilot program for City of Chicago licensed compressed natural gas (CNG) taxicabs to use the “short trip” lanes at Chicago airports.

To be eligible to enter the “short-trip” lanes at the airports, CNG taxicabs must:

- Display the official City of Chicago “Green Taxi Chicago Compressed Natural Gas Vehicle” sticker. BACP staff will distribute and affix the official stickers to CNG taxicabs at the Public Vehicle Inspection Facility located at 2420 W. Pershing Road, Chicago, Illinois.
- Be in compliance with all City of Chicago requirements for public passenger vehicles.

The six-month pilot program will run from August 5th, 2011 to February 5th, 2012. After the six months, BACP will assess this program and determine if this program will continue, change, or end.

The cost of converting vehicles to CNG is reimbursable through the Green Taxi Program. For information, please visit: http://www.cityofchicago.org/city/en/depts/bacp/supp_info/green_taxi_program.html. Green Taxi Program forms and information are also available at the Public Vehicle Operations Facility at 2350 W. Ogden, Chicago, Illinois.
Conclusion and Contact

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NASEO
Transforming America’s Energy Future

Building Partnerships to Reduce Petroleum Use in Transportation
Multi-State MOU on the Purchase of Natural Gas Vehicles

Alex Schroeder
Senior Manager for Transportation Fuels
Colorado Governor's Energy Office
December 20th, 2011

Jay Albert
Deputy Secretary of Energy
Oklahoma Energy Office
Key Provisions in the NGV MOU

Aggregates state vehicle procurement in a Joint RFP; utilize local distribution networks

Engage local government in procurement to the extent practicable

OEM NGV should have comparable performance and price to a gasoline vehicle

Encourage private investment in NGV infrastructure

Reach out to fellow Governors to encourage participation

MOU Purposely Kept Short and Simple
Purpose of the NGV MOU

Bi-Partisan Effort with 7(8) States

Currently Participating:
- Colorado
- Maine
- New Mexico
- Oklahoma
- Pennsylvania
- Utah
- Wyoming
- West Virginia (as of 1/11/11)

Promote Policy Objectives
- Energy Security
- Reduce Emissions
- Create Domestic Jobs
- Lower Consumer Costs

Address Market Barriers
- Tackle Chicken and Egg Dilemma (Vehicles/Infrastructure) and Encourage Private Investment
- Drive Down Incremental Costs
- Increase Fuel Price Separation
Draft Timeline

November 9th, 2011
Initial MOU Signed

Early February 2012
Participating States Finalized

March 2012
Begin Process of Determining Vehicle Demand and Defining a “joint RFP”

Late Summer 2012
Issue “Joint RFP”