# **Energy Efficiency and Conservation Loan Program (EECLP)**

Rural Utilities Service Electric Program US Department of Agriculture



#### The Electric Program

#### PRINCIPLES:

- > Low interest funding
- > Area coverage
- Cooperative principles "owned by those we serve"
- Standardized "rural" engineering





#### The Energy Efficiency and Conservation Loan Program

- ➤ Rural Utilities Service published the Final Rule for the Energy Efficiency and Conservation Loan Program on December 5, 2013 which implements Section 6101 of the 2008 Farm Bill.
- ➤ Section 6101 expands the ability of the electric program to make loans for energy efficiency activities .
- ➤ This regulation is an added subpart to an existing regulation (new "subpart H" to 7 CFR 1710).
- ➤ The regulation allows new financing opportunities for RUS borrowers to provide energy efficiency activities to businesses and homeowners in rural America.
- ➤ Eligible EE programs can be developed and implemented by an eligible borrower for its service territory.
- Eligible investments and activities include; building weatherization, HVAC upgrades, ground source heat pumps, lighting, small scale renewable generation, energy audits, soft costs, etc.

#### The Energy Efficiency and Conservation Loan Program - cont...

- ➤ A typical borrower's energy efficiency program might have the utility relending the funds to the consumer for EE upgrades to homes, businesses or industry.
- Utilities may charge an interest rate to the consumer for the EE loan.
- Many EE programs feature on-bill repayment directly to the utility.
- ➤ Loans to RUS borrowers may have terms for up to 30 years in some cases.
- ➤ RUS will ask potential borrowers for a business plan and quality assurance plan to support the loan application.
- ➤ Potential borrowers should reach out to GFRs and/or headquarters personnel for guidance on submitting an application.

#### Options to Enable Energy Efficiency

- Payment through Electric On-Bill Financing
- This could be a tariff based program or a loan based program
- ➤ Loans may be serviced directly by an RUS Borrower or a financial institution

#### EECLP provisions

- > Loan advances shall be on a reimbursement basis
- Start-up costs are possible 5%
- Consumer education and outreach programs may not exceed 5% of the RUS loan amount

#### EECLP Loan Requirements

- > The EECLP loan process closely mirrors our existing loan process
- ➤ There are some differences though....
- Business Plans
- Quality assurance plans
- Prudent practice for any EE program

# Who can borrow under EECLP?

- 1-An entity in the **business of providing** direct or indirect **retail electric service to consumers** in rural areas.
- 2-An entity in the **business of providing wholesale electric supply to distribution entities** providing service to consumers in rural areas.
- 3-An entity in the business of **providing transmission service to distribution or generation entities** providing services to consumers in rural areas.

The entity shall provide the applicable service using **self-owned or controlled assets** under a **published tariff** that the entity and any associated regulatory agency may adjust.

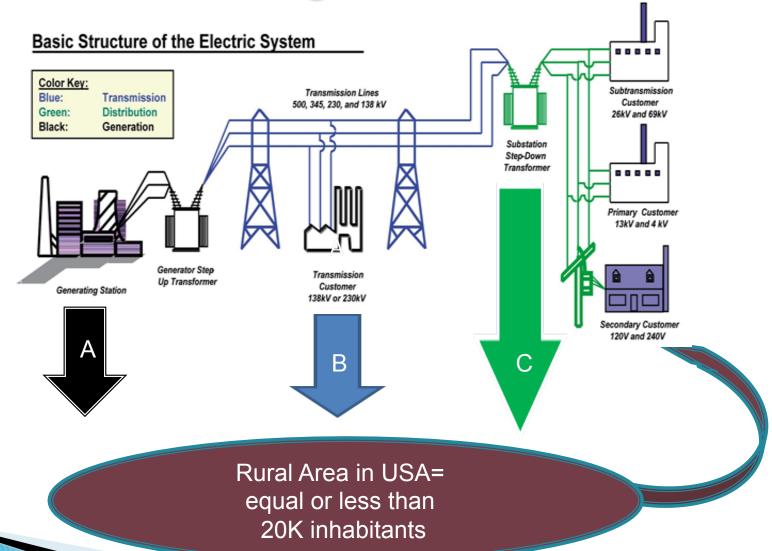


# Definition of "rural"

- ➤ The "rural area" definition currently in use by the Electric Program was established by Congress in the 2008 Farm Bill, enacted on June 18, 2008. For the Electric Program, a "rural area" is "any area other than a city, town, or unincorporated area that has a population of greater than 20,000 inhabitants."
- Existing borrower service territories were grandfathered at the time of enactment.
- > RUS uses 2010 Census Places as the basis for making it's determinations as to what is rural and urban.
- Census data indicates 93% of places (cities, towns and census designated places) were under the 20,000 threshold in 2010.

2000 Places	2010 Places	Census Population
1,944	2,098	>20,000
23,431	27,416	<=20,000
25,375	29,514	

# A, B and C are eligible under EECLP



### Leveraging other RD programs

- > The Rural Business Service (RBS) and Rural Housing Service (RHS) have programs that can be leveraged using EE funds
- REAP
- > REDLG
- Housing loans for EE
- Let us know your plans and we can get you to the right people...

## For Additional Information

Please visit our website at: <a href="http://www.rurdev.usda.gov/UEP\_HomePage.html">http://www.rurdev.usda.gov/UEP\_HomePage.html</a>