

NASEO Affiliates Program: Quarterly Update Call

April 14, 2015



Agenda

- Welcome and Introductions
 Bob Dixon, Siemens and Barbara Tyran, EPRI, Affiliates' Co-Chairs
- Affiliates Program: Recap of Past Quarter
 Sandy Fazeli, NASEO
- Meet NASEONASEO program staff
- NASEO 2015 Annual Meeting: Theme and Opportunities to Participate David Terry, Shemika Spencer, and Sandy Fazeli, NASEO
- Affiliates' UpdatesAffiliate participants



Affiliates' Program Recap

- Energy Policy Outlook Conference (February 2015)
 - Featured 10 Affiliate presenters and an exclusive reception for Affiliate and Board Members
- Affiliates' State Energy Planning Taskforce (launched January 2015)
 - Co-Chairs: Ashley Duckman, American Gas Association (AGA); Kristy Manning, Missouri Energy Office
 - AGA, The Weidt Group, Philips, Walmart, Advanced Energy Economy, Vermont Energy Investment Corporation (VEIC), Mitsubishi Electric, Constellation, ICF, Simple Energy, Propane Education & Research Council (PERC) have provided significant input and momentum
- Special initiatives and projects
 - New initiatives proposed or underway with Harcourt Brown & Carey, American Public Gas Association, Bosch, Concurrent Technologies Corporation, Conservation Services Group, Edison Electric Institute (EEI), Energy Resources Center, Harcourt Brown & Carey, VEIC
 - 111(d) collaboration with National Electrical Manufacturers Association (NEMA); North American Insulation Manufacturers Association (NAIMA); and 10 energy service companies (ESCOs) including Affiliates Ameresco, Johnson Controls, Siemens, and Energy Systems Group
 - General coordination with ACEEE, Center for Sustainable Energy, AGA, EEI, PERC
- NASEO Regional Meetings (http://naseo.org/events)
 - Several Affiliates on meeting agendas and planning to attend
- NASEO 2015 Annual Meeting
 - (new!) Pilot process to collect ideas, speaker suggestions from Affiliates for upcoming conference



NASEO's Affiliates

A robust and engaged network of +60 private-sector partners, including representatives from business, trade associations, nonprofit organizations, educational institutions, laboratories, and government.

























































Energy Resources Center



































































Committee and Program Structure

| Committee/Task Force | Co-Chairs | NASEO |
|--|---|---------------------------------|
| Buildings | Greg Guess (KY) | Rod Sobin Todd Sims |
| Energy Security | Doris Jansky (NE) | Jeff Pillon Shemika Spencer |
| Financing | Jeff Pitkin (NY) Al Christopher (VA) | Sandy Fazeli |
| Fuels and Grid Integration | Mark Glick (HI) Dub Taylor (TX) | Rod Sobin Stephen Goss |
| Government Affairs | Janet Streff (MN) | Jeff Genzer David Terry |
| Industrial and Advanced Manufacturing | Pending | Rod Sobin Todd Sims |
| Transportation | Ruth Horton (NY) Maria Redmond (WI) | Sandy Fazeli |
| Task Force: Multifamily | n/a | Sandy Fazeli Brian Henderson |
| Affiliates Program | Barbara Tyran (EPRI) Bob Dixon (Siemens) | Sandy Fazeli |
| Affiliate Task Force: State Energy Planning | Kristy Manning (MO) Ashley Duckman (AGA) | Melissa Savage Sandy Fazeli |

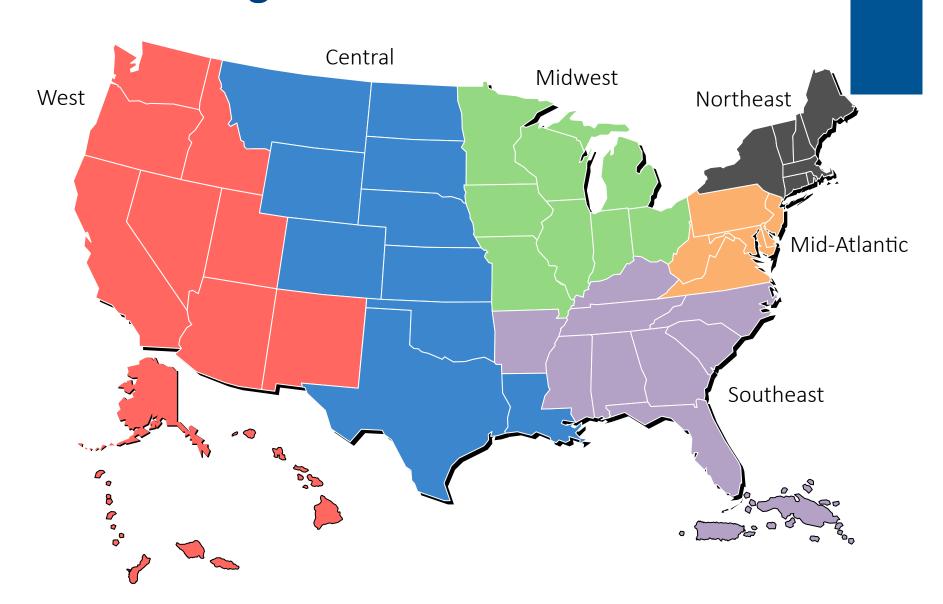
Chuck Clinton, Senior Technical Advisor and Lead Regional Coordinator



- Regional Program
 - Facilitate coordination among state energy officials
 - Develop multi-state programs to leverage resources
 - Foster peer sharing between state energy officials around policies and programs
 - Organize annual in-region meetings and regularly scheduled conference calls
- Contact: cclinton@naseo.org

| Region | Board Representatives | NASEO Staff | | |
|--------------|---|-----------------|--|--|
| Central | Jeff Ackermann (CO) and Paul Miller (LA) | Melissa Savage | | |
| Mid-Atlantic | Devon Dodson (MD) and Robert Underwood (DE) | Chuck Clinton | | |
| Midwest | Susan Brown (WI) and Robert Jackson (MI) | Chuck Clinton | | |
| Northeast | Marion Gold (RI) and Jessie Stratton (CT) | Chuck Clinton | | |
| Southeast | Molly Cripps (TN) and David Gipson (GA) | Brian Henderson | | |
| West | Mark Glick (HI) and Andrew McAllister (CA) | Bill Nesmith | | |

+ NASEO Regions



Melissa Savage, Senior Program Director

- U.S. State Energy Program
 - Engage with State Energy Offices and DOE on program operational issues
 - Develop communications materials targeting Congress, Administration, NGOs
- State Energy Planning
 - Track the development/update of comprehensive and strategic state energy plans and share details online
 - Offer analytical support services to states for their planning efforts
 - Wastewater Treatment Facility Retrofit Catalyst Project
- NASEO Central Region Coordinator
 - Develop and plan annual in-region meeting
- Contact
 - msavage@naseo.org or 703-299-8800, ext. 111

Rod Sobin, Senior Program Director

- Buildings
 - Publicize report investigating the role of building energy efficiency in disaster mitigation and recovery
 - Lead Texas Residential Codes Compliance Project
 - Support states in exploring the role and potential of energy efficiency (in particular energy savings performance contracting) as a compliance pathway in
- Clean Power Plan / 111(d)
- Contact
 - <u>rsobin@naseo.org</u> or 703-299-8800

Shemika Spencer, Program Director



- Energy Security
 - Facilitate information flow among public and private sectors to address interdependencies, resiliency, cybersecurity, and emergency response
 - Increase SEO's capacity to effectively implement statewide cybersecurity policies and regulations
 - Support SEO's energy infrastructure data analysis, risk assessment, and decision making capabilities
- Energy Security Committee
 - Provide discussion topic and presenter suggestions for future committee calls, webinars, and sessions at NASEO meetings
- Contact Information
 - sspencer@naseo.org or 703.299.8800 x115

Stephen Goss, Program Manager



Fuels and Grid Integration

- Energy Market and Planning Pilot Program (E-MAP): Select and assist pilot states in developing comprehensive roadmaps and actions to address energy infrastructure modernization challenges
- Advance the smart grid economic case for policymakers distinct from regulation through policy options that enhance the application and benefits of smart grid technologies
- Assisting states in considering energy efficiency and renewable energy compliance options in meeting clean air requirements

■ Fuels and Grid Integration Committee

■ Provide direction for NASEO projects related to production, distribution, and consumption of electricity and liquid/gas fuels by examining state, regional, and federal initiatives.

Contact Information

sgoss@naseo.org or 703.299.8800 x113

Sandy Fazeli, Program Director





■ Transportation

- Lead Clean Cities project with C2ES, VEIC, TEP and several SEOs focused on overcoming financing and policy barriers to the deployment of alternative fuel vehicles (AFVs)
- (new!) Launching new project to promote the use of AFVs in emergency management planning and response, the Initiative for Resiliency in Energy through Vehicles (iREV)

Financing

- Lead writer on report on states' roles in Property Assessed Clean Energy (PACE) financing
- Work with the Energy Programs Consortium on increasing state and local awareness of Qualified Energy Conservation Bonds (QECBs), the Warehouse for Energy Efficiency Loans (WHEEL)
- Regular contact for Senate and House staff on state energy financing

Contact

■ <u>sfazeli@naseo.org</u> or 703-299-8800



Garth Otto, Accounting and Operations Manager

- Affiliates Program Administration
 - Track state and Affiliate membership dues



- Lead website maintenance
- Develop monthly NASEO newsletter
- Provide logistics and coordination support for NASEO conferences and events
- Contact
 - gotto@naseo.org or 703-299-8800





2015 NASEO Annual Meeting

"Interconnections"

- September 13-16, 2015
- Wyndham San Diego Bayside
 1355 N. Harbor Drive
 San Diego, CA 92010
- Conference website and online registration soon to go live

+ 2015 NASEO Annual Meeting

Schedule-At-A-Glance

Sunday, September 13 (Pre-Conference Events)

- NASEO Regional Meetings
- NASEO Board of Directors Meeting and Annual Business Meeting
- U.S. State Energy Program Competitive Project Meetings
- State Energy Office Director and Senior Staff Training

Monday, September 14 (8:00 a.m. – 5:30 p.m.)

- Plenary Sessions
- Concurrent Breakout Sessions
- Keynote Luncheon
- Networking Reception

Tuesday, September 15 (8:00 a.m. – 5:30 p.m.)

- Plenary Sessions
- Concurrent Breakout Sessions
- Keynote Luncheon

Wednesday, September 16 (8:00 a.m. – 5:00 p.m.)

- Plenary Sessions
- Concurrent Committee Sessions
- Keynote Luncheon
- Off-site Event

+ 2015 NASEO Annual Meeting

Registration Costs

| Attendee Type | Early Bird Registration Deadline August 14 th | Regular and On-Site Registration | | |
|---|---|-------------------------------------|--|--|
| Full Registration for NASEO State and Affiliate Members* | \$575.00 | \$625.00 | | |
| Full Registration for Non-Members | \$675.00 | \$725.00 | | |
| Daily Registration for NASEO State and Affiliate Members* | \$325.00 | \$375.00 | | |
| Daily Registration for Non-Members | \$375.00 | \$400.00 | | |

^{*} To receive discounted member rate, Affiliate must be current on FY '15 dues.

+ 2015 NASEO Annual Meeting

Sponsorship and Exhibitor Opportunities

| | Diamond Sponsor | Platinum Sponsor | Gold Sponsor | Silver Sponsor | Bronze Sponsor | Exhibitor |
|--|--------------------|---------------------|-----------------|-------------------|-------------------|-----------|
| Logo visibility on website, announcements, program brochure, and event signage | x | x | x | x | x | |
| Name on website, announcements, and program brochure | | | | | | X |
| Promotional literature in meeting bag or on literature table | | X | x | | | |
| Promotional ad in program brochure | | Full Page | Full Page | Half Page | Half Page | |
| Complimentary or reduced rate exhibit space | Comp | Comp | Comp | 50% | 25% | |
| Special recognition at conference opening | X | x | | | | |
| Verbal recognition | | | x | x | X | |
| Brief remarks at sponsored event | X | X | | | | |
| Participation on plenary panel session | X | X | | | | |
| Participation on breakout panel session | | | х | | | |
| Participation on committee meeting session | | | | x | | |
| Opportunity to provide input on relevant agenda topics | X | | | | | |
| Conference Passes | Three | Two | One | | | |
| Pass to 2016 NASEO regional meeting of choice | One | One | | | | |
| Current Affiliate Member Rate | \$20,000 | \$15,000 | \$10,000 | \$5,000 | \$2,500 | \$1,500 |
| Non-Affiliate rate | \$25,000 | \$20,000 | \$15,000 | \$10,000 | \$5,000 | \$2,000 |



2015 NASEO Annual Meeting

New Pilot to Collect Affiliate Ideas, Speaker Suggestions

- Criteria for assessing ideas:
 - Ability to attract and interest conference attendees (including State Energy Offices, NASEO Affiliates, other public and private sector representatives)
 - Opportunity to include or highlight State Energy Office (e.g., showcase SEO project or involvement)
 - Relevance to the conference theme
 - Extent to which topic is innovative and new (i.e., has not been explored in-depth in recent past)
 - Affiliate's level of engagement in NASEO Affiliates' program, events, programs, committees
- Deadline for submitting your concept: June 12, 2015
- Suggestions will be considered and selected on a rolling basis.
- We will not share information about your submission without your permission. But, we may suggest placing individual speakers/ideas in a broader panel presentation or breakout session, or including your idea in a non-conference event that may be more suitable (i.e. committee call or webinar, or another inperson event).



2015 NASEO Annual Meeting

New Pilot to Collect Affiliate Ideas, Speaker Suggestions

- To participate, use Google form:

 docs.google.com/forms/d/1py-E8KiUD49ySab8goi4CDgt-AdJLp_AKBk5ne_vJ9w/viewform?c=0&w=1
- Screenshot:

2015 Annual Meeting - Proposed Session Ideas

Thank you for your interest in NASEO's 2015 Annual Meeting, September 13-16, 2015 at the Wyndham San Diego Bayside in San Diego, California. Please be aware that space and time constraints limit our ability to implement all of the proposals submitted through this form. By proceeding, you acknowledge that submitting an idea to NASEO does not guarantee a spot on the conference agenda. We greatly value the time and thought you have put into your submission.

* Required

What is the title of your proposed session? *

Does your session idea involve any projects or partnerships with a State Energy Office? *

- Yes (if so, please elaborate in the following question.)
- No



We'd like to hear your updates!

Share your update on the phone, or.....

- Contact relevant NASEO staff member(s) working on issue(s) or committee(s) of importance to you -- or ask Sandy (<u>sfazeli@naseo.org</u>) for help getting connected with NASEO staff, regional coordinators, partner organizations, or State Energy Office members.
- Share your news for NASEO's monthly newsletter and website by contacting Garth Otto (gotto@naseo.org).

+ Thank you!