### COMPLETE

Collector:	Web Link 2 (Web Link)
Started:	Wednesday, July 17, 2024 9:01:21 AM
Last Modified:	Wednesday, July 17, 2024 9:54:40 AM
Time Spent:	00:53:18
IP Address:	158.222.139.102

Page 1

### Q1

Entity Name

Energetic Insurance, Inc. d/b/a Energetic Capital

### Q2

Entity City

Boston

### Q3

Entity State

Massachusetts

### **Q**4

Principal Contact Name

Nathan Maggiotto

### Q5

Principal Contact Email

nathan@energeticcapital.com

### Q6

**Principal Contact Phone** 

6178046641

Website URL

https://www.energeticcapital.com/

Please check the boxes of all of the states and territories your organization currently operates in.

#### Alabama,

Alaska, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, **District of Columbia**, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, lowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio.

**\_**...., Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, Wyoming Q9 Residential (1-4 units or families), Non-residential (e.g. multifamily, commercial, public Markets served buildings) Q10 Direct lending structure - The State Energy Office uses funds to make direct loans to borrowers, or through an What program design services does your organization administrator who processes the loans on their behalf offer? (please check all that apply) , Co-lending/participation structure - The State Energy Office provides funding for a portion of the loan at reduced/zero interest for eligible loans made by one or more program participating lenders , Other (please describe): Credit Insurance - protect energy efficiency from nonpayment by customers under long-term contracts like Energy Service Agreements, Master Service Agreements, and similar. Insurance policies can define lenders (including state sponsored lenders) as Loss Payee in order to benefit from coverage. This product could also be offered by the state.

What financial and/or operational program administration services does your organization offer? (check all that apply)

Direct lending structure - The State Energy Office uses funds to make direct loans to borrowers, or through an administrator who processes the loans on their behalf

Co-lending/participation structure - The State Energy Office provides funding for a portion of the loan at reduced/zero interest for eligible loans made by one or more program participating lenders

#### Other (please describe):

Energetic operates as a specialty financing company with full underwriting, diligence and monitoring capabilities. We have issued credit insurance policies totaling over \$300M in notional limit of liability. This includes coverage of ~1,500 sites in 46 states, enabling \$500M in total project value. We actively monitor our portfolio for credit quality, emissions reduction and avoidance, etc. We can provide all or a portion of these services to operate or administer programs offered by the State Energy Office.

#### Q12

Does your organization offer participating lender marketing/recruitment, approval, training and/or support services?

#### Q13

Does your organization offer energy auditor marketing/recruitment, approval, training and/or support services?

#### Q14

Does your organization offer project contractor marketing/recruitment, approval, training, and/or support services?

#### 015

Does your organization offer program marketing services?

#### Q16

Does your organization offer program website development and management services?

No

#### No

Yes

#### No

# No

5/47

What Federal grant compliance monitoring services does your organization provide? (please check all that apply)

Other (please describe):

We do not provide these services directly, but could add them as part of our existing transaction credit monitoring process for transactions, likely in partnership with another provider.

#### Q18

Yes

Does your organization offer program metric collection and reporting services?

#### Q19

What other services besides the ones identified in this survey does your program provide, if any? Please describe. If none, please enter "N/A."

In case it is not specifically contemplated in numbers 10 & 11, we are able to design relevant lending or credit enhancement programs and provide end to end origination, underwriting, documentation, issuance and monitoring of transactions executed under those programs.

We have a proprietary underwriting portal that can rapidly screen possible project sites across several important demographic factors. The same portal includes a software based model that measures expected loss and risk adjusted return of specific transactions. We use these tools to determine the risk profile of loans and insurance policies. This tool could be used to appropriately size Loan Loss Reserves or justify rate buy downs.

We have also built tools to rapidly screen possible sites to determine whether they are located in disadvantaged communities as defined by the Justice40 initiative and the EPA's Environmental Justice maps. ~30% of our current portfolio is located in such communities.

### COMPLETE

Collector:	Web Link 2 (Web Link)
Started:	Wednesday, July 17, 2024 10:47:49 PM
Last Modified:	Wednesday, July 17, 2024 10:58:09 PM
Time Spent:	00:10:19
IP Address:	73.245.145.36

Page 1

### Q1

Entity Name

Infranergy

### Q2

Entity City

Wellington

### Q3

Entity State

FL

### **Q4**

Principal Contact Name

Dr. Uche Isiugo

### Q5

Principal Contact Email

Uche@infranergy.us

### Q6

**Principal Contact Phone** 

718-844-0719

Website URL

www.infranergy.us

### **Q8**

Please check the boxes of all of the states and territories your organization currently operates in.

Alabama,
Alaska,
California,
Colorado,
Connecticut,
Delaware,
District of Columbia,
Florida,
Georgia,
Guam,
Hawaii,
Illinois,
Louisiana,
Maryland,
Massachusetts,
Michigan,
New Jersey,
New Mexico,
New York,
North Carolina,
Pennsylvania,
Puerto Rico,
Texas

Q9	Residential (1-4 units or families),
Markets served	Non-residential (e.g. multifamily, commercial, public buildings)

What program design services does your organization offer? (please check all that apply)

Direct lending structure - The State Energy Office uses funds to make direct loans to borrowers, or through an administrator who processes the loans on their behalf

Co-lending/participation structure - The State Energy Office provides funding for a portion of the loan at reduced/zero interest for eligible loans made by one or more program participating lenders

Interest rate buydowns - The State Energy Office uses funds to reduce the interest rate on eligible loans made by one or more program participating lenders

Loan loss reserves - The State Energy Office uses funds to provide a loan loss reserve on eligible loans made by one or more program participating lenders to be drawn on in the event of loan defaults

#### Q11

What financial and/or operational program administration services does your organization offer? (check all that apply) Direct lending structure - The State Energy Office uses funds to make direct loans to borrowers, or through an administrator who processes the loans on their behalf

Co-lending/participation structure - The State Energy Office provides funding for a portion of the loan at reduced/zero interest for eligible loans made by one or more program participating lenders

Interest rate buydowns - The State Energy Office uses funds to reduce the interest rate on eligible loans made by one or more program participating lenders

Loan loss reserves - The State Energy Office uses funds to provide a loan loss reserve on eligible loans made by one or more program participating lenders to be drawn on in the event of loan defaults

#### Q12

Yes

Does your organization offer participating lender marketing/recruitment, approval, training and/or support services?

<b>Q13</b> Does your organization offer energy auditor marketing/recruitment, approval, training and/or support services?	No
<b>Q14</b> Does your organization offer project contractor marketing/recruitment, approval, training, and/or support services?	Yes
<b>Q15</b> Does your organization offer program marketing services?	Yes
<b>Q16</b> Does your organization offer program website development and management services?	Yes
<b>Q17</b> What Federal grant compliance monitoring services does your organization provide? (please check all that apply)	Davis Bacon Act compliance using LCPtracker, Build America, Buy America Act compliance, National Environmental Policy Act compliance
<b>Q18</b> Does your organization offer program metric collection and reporting services?	Yes

What other services besides the ones identified in this survey does your program provide, if any? Please describe. If none, please enter "N/A."

Software for overall project and program management for State Energy Offices and stakeholders, data reporting and compliance.

## COMPLETE

Collector:	Web Link 2 (Web Link)
Started:	Friday, July 19, 2024 9:27:59 AM
Last Modified:	Friday, July 19, 2024 9:49:27 AM
Time Spent:	00:21:27
IP Address:	23.87.151.132

Page 1

### Q1

Entity Name

Concord Servicing LLC

### Q2

Entity City

Scottsdale

### Q3

Entity State

Arizona

### **Q4**

Principal Contact Name

Tom Myers

### Q5

Principal Contact Email

tmyers@concordservicing.com

### Q6

**Principal Contact Phone** 

608-214-7653

Website URL

www.concordservicing.com

Please check the boxes of all of the states and territories your organization currently operates in.

#### Alabama,

Alaska, American Samoa, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, District of Columbia, Florida, Georgia, Guam, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi,

Missouri,

Montana,

Nebraska,

Nevada,

New Hampshire,

New Jersey,

New Mexico,

New York,

North Carolina.

13/47

	North Dakota,
	Northern Marianas,
	Ohio,
	Oklahoma,
	Oregon,
	Pennsylvania,
	Puerto Rico,
	Rhode Island,
	South Carolina,
	South Dakota,
	Tennessee,
	Texas,
	Utah,
	Vermont,
	Virgin Islands,
	Virginia,
	Washington,
	West Virginia,
	Wisconsin,
	Wyoming
Q9	Residential (1-4 units or families),
Markets served	Non-residential (e.g. multifamily, commercial, public
	buildings)
Q10	Other (please describe):
What program design services does your organization	Loan & Lease & PPA portfolio management. Financial
offer? (please check all that apply)	Services

.

No

No

No

No

#### Q11

What financial and/or operational program administration services does your organization offer? (check all that apply)

Direct lending structure - The State Energy Office uses funds to make direct loans to borrowers, or through an administrator who processes the loans on their behalf

Co-lending/participation structure - The State Energy Office provides funding for a portion of the loan at reduced/zero interest for eligible loans made by one or more program participating lenders

Interest rate buydowns - The State Energy Office uses funds to reduce the interest rate on eligible loans made by one or more program participating lenders

Loan loss reserves - The State Energy Office uses funds to provide a loan loss reserve on eligible loans made by one or more program participating lenders to be drawn on in the event of loan defaults

Other (please describe):

Loan & Lease & PPA portfolio management. Financial Services

#### Q12

Does your organization offer participating lender marketing/recruitment, approval, training and/or support services?

#### Q13

Does your organization offer energy auditor marketing/recruitment, approval, training and/or support services?

#### Q14

Does your organization offer project contractor marketing/recruitment, approval, training, and/or support services?

#### Q15

Does your organization offer program marketing services?

Q16	No
Does your organization offer program website development and management services?	
Q17	Other (please describe):
What Federal grant compliance monitoring services does your organization provide? (please check all that apply)	n/a
Q18	Yes
Does your organization offer program metric collection and reporting services?	

What other services besides the ones identified in this survey does your program provide, if any? Please describe. If none, please enter "N/A."

Financial Services, customer service, early and late-stage collections, buy downs, tax credits, direct & on-bill financing, green bank, loan loss reserve, physical & electronic custodial, UCC filing, contingency fee collection.

### COMPLETE

Collector:	Web Link 2 (Web Link)
Started:	Monday, July 22, 2024 10:51:06 AM
Last Modified:	Monday, July 22, 2024 11:09:15 AM
Time Spent:	00:18:08
IP Address:	99.126.180.22

Page 1

### Q1

Entity Name

QstN, LLC.

### Q2

Entity City

Des Moines

### Q3

Entity State

Iowa

### **Q4**

Principal Contact Name

Sam Mueller

### Q5

Principal Contact Email

smueller@q-dsm.com

### Q6

**Principal Contact Phone** 

(608)334-9253

Website URL

https://www.q-dsm.com

<b>Q8</b> Please check the boxes of all of the states and territories your organization currently operates in.	Colorado, Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri,
	Montana, Wisconsin
<b>Q9</b> Markets served	Residential (1-4 units or families), Non-residential (e.g. multifamily, commercial, public buildings)
Q10 What program design services does your organization offer? (please check all that apply)	Direct lending structure - The State Energy Office uses funds to make direct loans to borrowers, or through an administrator who processes the loans on their behalf , Co-lending/participation structure - The State Energy Office provides funding for a portion of the loan at reduced/zero interest for eligible loans made by one or more program participating lenders , Interest rate buydowns - The State Energy Office uses funds to reduce the interest rate on eligible loans made by one or more program participating lenders , Loan loss reserves - The State Energy Office uses funds to provide a loan loss reserve on eligible loans made by one or more program participating lenders to be drawn on in the event of loan defaults

<b>Q11</b> What financial and/or operational program administration services does your organization offer? (check all that apply)	Other (please describe): N/A
<b>Q12</b> Does your organization offer participating lender marketing/recruitment, approval, training and/or support services?	Yes
<b>Q13</b> Does your organization offer energy auditor marketing/recruitment, approval, training and/or support services?	Yes
<b>Q14</b> Does your organization offer project contractor marketing/recruitment, approval, training, and/or support services?	Yes
<b>Q15</b> Does your organization offer program marketing services?	Yes
<b>Q16</b> Does your organization offer program website development and management services?	No
<b>Q17</b> What Federal grant compliance monitoring services does your organization provide? (please check all that apply)	Other (please describe): N/A
<b>Q18</b> Does your organization offer program metric collection and reporting services?	Yes

What other services besides the ones identified in this survey does your program provide, if any? Please describe. If none, please enter "N/A."

Technical services including design, engineering, energy auditing and assessments

## COMPLETE

Web Link 2 (Web Link)	
Monday, July 29, 2024 1:32:13 PM	
Monday, July 29, 2024 1:39:02 PM	
00:06:48	
69.119.149.89	

Page 1

### Q1

Entity Name

Sustainable Capital Advisors LLC

### Q2

### Entity City

Washington

### Q3

Entity State

DC

### **Q4**

Principal Contact Name

Jerome Cox

### Q5

Principal Contact Email

coxj@sustainablecap.com

### Q6

**Principal Contact Phone** 

(917) 868-4938

Website URL

www.sustainablecap.com

### **Q**8

Please check the boxes of all of the states and territories your organization currently operates in.

California,
District of Columbia,
Georgia,
Illinois,
Louisiana,
Maryland,
Michigan,
New York,
North Carolina,
Ohio,
Pennsylvania,
Texas,
Virgin Islands,
Virginia

Residential (1-4 units or families),

Non-residential (e.g. multifamily, commercial, public buildings)

Other (please describe):

,

The states identified above represent where Sustainable Capital Advisors (SCA) has had or currently has clients. However, SCA can work with clients nationwide.

#### Q9

Markets served

.

#### Q10

What program design services does your organization offer? (please check all that apply)

Direct lending structure - The State Energy Office uses funds to make direct loans to borrowers, or through an administrator who processes the loans on their behalf

Co-lending/participation structure - The State Energy Office provides funding for a portion of the loan at reduced/zero interest for eligible loans made by one or more program participating lenders

Interest rate buydowns - The State Energy Office uses funds to reduce the interest rate on eligible loans made by one or more program participating lenders

Loan loss reserves - The State Energy Office uses funds to provide a loan loss reserve on eligible loans made by one or more program participating lenders to be drawn on in the event of loan defaults

Other (please describe):

Evaluating and analyzing federal funding in conjunction with other loans and bonds.

#### Q11

What financial and/or operational program administration services does your organization offer? (check all that apply)

Direct lending structure - The State Energy Office uses funds to make direct loans to borrowers, or through an administrator who processes the loans on their behalf

Co-lending/participation structure - The State Energy Office provides funding for a portion of the loan at reduced/zero interest for eligible loans made by one or more program participating lenders

Interest rate buydowns - The State Energy Office uses funds to reduce the interest rate on eligible loans made by one or more program participating lenders

Loan loss reserves - The State Energy Office uses funds to provide a loan loss reserve on eligible loans made by one or more program participating lenders to be drawn on in the event of loan defaults

Other (please describe):

Evaluating and analyzing federal funding in conjunction with other loans and bonds.

Q12	Yes
Does your organization offer participating lender marketing/recruitment, approval, training and/or support services?	
Q13	No
Does your organization offer energy auditor marketing/recruitment, approval, training and/or support services?	
Q14	No
Does your organization offer project contractor marketing/recruitment, approval, training, and/or support services?	
Q15	No
Does your organization offer program marketing services?	
Q16	No
Does your organization offer program website development and management services?	
Q17	Other (please describe):
What Federal grant compliance monitoring services does your organization provide? (please check all that apply)	None
Q18	No
Does your organization offer program metric collection and	

What other services besides the ones identified in this survey does your program provide, if any? Please describe. If none, please enter "N/A."

SCA is also a registered municipal advisory firm. This helps with state and local governments as they consider ways to combine or supplement federal funding with municipal bonds and other funding.

### COMPLETE

Collector:	Web Link 2 (Web Link)	
Started:	Monday, July 29, 2024 6:09:11 PM	
Last Modified:	Monday, July 29, 2024 6:14:49 PM	
Time Spent:	00:05:37	
IP Address:	198.90.127.97	

Page 1

### Q1

Entity Name

National Energy Improvement Fund (NEIF)

### Q2

Entity City

Allentown, PA and Denver, CO

### Q3

Entity State

Pennsylvania and Colorado

### **Q4**

Principal Contact Name

Matthew H. Brown

### Q5

Principal Contact Email

mbrown@neifund.org

### Q6

Principal Contact Phone

7202468847

Website URL

www.neifund.org

Please check the boxes of all of the states and territories your organization currently operates in.

#### Alabama,

Alaska, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, **District of Columbia**, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, lowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio.

	,
	Oklahoma,
	Oregon,
	Pennsylvania,
	Puerto Rico,
	Rhode Island,
	South Carolina,
	South Dakota,
	Tennessee,
	Texas,
	Utah,
	Vermont,
	Virginia,
	Washington,
	West Virginia,
	Wisconsin,
	Wyoming
Q9	Residential (1-4 units or families),
Markets served	Non-residential (e.g. multifamily, commercial, public buildings)
	,
	Other (please describe):
	Government facilities

,

,

#### Q10

What program design services does your organization offer? (please check all that apply)

Direct lending structure - The State Energy Office uses funds to make direct loans to borrowers, or through an administrator who processes the loans on their behalf

Co-lending/participation structure - The State Energy Office provides funding for a portion of the loan at reduced/zero interest for eligible loans made by one or more program participating lenders

Interest rate buydowns - The State Energy Office uses funds to reduce the interest rate on eligible loans made by one or more program participating lenders

Loan loss reserves - The State Energy Office uses funds to provide a loan loss reserve on eligible loans made by one or more program participating lenders to be drawn on in the event of loan defaults

Other (please describe):

Co-lending, subordinated structure (SEO provides funds as in Co-lending, but funds are provided on a subordinated basis, absorbing first losses

,

,

,

#### Q11

What financial and/or operational program administration services does your organization offer? (check all that apply)

Direct lending structure - The State Energy Office uses funds to make direct loans to borrowers, or through an administrator who processes the loans on their behalf

Co-lending/participation structure - The State Energy Office provides funding for a portion of the loan at reduced/zero interest for eligible loans made by one or more program participating lenders

Interest rate buydowns - The State Energy Office uses funds to reduce the interest rate on eligible loans made by one or more program participating lenders

Loan loss reserves - The State Energy Office uses funds to provide a loan loss reserve on eligible loans made by one or more program participating lenders to be drawn on in the event of loan defaults

Other (please describe):

Co-lending, subordinated structure (SEO provides funds as in Co-lending, but funds are provided on a subordinated basis, absorbing first losses

Q12	Yes
Does your organization offer participating lender marketing/recruitment, approval, training and/or support services?	
Q13	No
Does your organization offer energy auditor marketing/recruitment, approval, training and/or support services?	
Q14	Yes
Does your organization offer project contractor marketing/recruitment, approval, training, and/or support services?	
Q15	Yes
Does your organization offer program marketing services?	

Q16	Yes
Does your organization offer program website development and management services?	
Q17	Davis Bacon Act compliance using LCPtracker,
What Federal grant compliance monitoring services does your organization provide? (please check all that apply)	National Historic Preservation Act compliance
Q18	Yes
Does your organization offer program metric collection and reporting services?	

What other services besides the ones identified in this survey does your program provide, if any? Please describe. If none, please enter "N/A."

We provide on-line loan application, monthly payment and project tracking services to automate the full state RLF process.

### COMPLETE

Web Link 2 (Web Link)
Sunday, September 01, 2024 5:48:55 PM
Sunday, September 01, 2024 5:52:48 PM
00:03:52
74.71.130.88

Page 1

### Q1

Entity Name

Energy Infrastructure Partners

### Q2

#### Entity City

Brooklyn

### Q3

Entity State

New York

### **Q4**

Principal Contact Name

Renwick Paige

### Q5

Principal Contact Email

renwick.paige@energyinfrapartners.com

### Q6

**Principal Contact Phone** 

6464172390

Website URL

www.energyinfrapartners.com

<b>Q8</b> Please check the boxes of all of the states and territories your organization currently operates in.	California, Colorado, Connecticut, Delaware,
	District of Columbia, Illinois, Massachusetts, Michigan, New Jersey, New York, Oregon, Pennsylvania, Washington
<b>Q9</b> Markets served	Non-residential (e.g. multifamily, commercial, public buildings)
Q10 What program design services does your organization offer? (please check all that apply)	Direct lending structure - The State Energy Office uses funds to make direct loans to borrowers, or through an administrator who processes the loans on their behalf , Co-lending/participation structure - The State Energy Office provides funding for a portion of the loan at reduced/zero interest for eligible loans made by one or more program participating lenders , Interest rate buydowns - The State Energy Office uses funds to reduce the interest rate on eligible loans made by one or more program participating lenders , Loan loss reserves - The State Energy Office uses funds to provide a loan loss reserve on eligible loans made by one or more program participating lenders to be drawn on in the event of loan defaults

Direct lending structure - The State Energy Office uses funds to make direct loans to borrowers, or through an

### administrator who processes the loans on their behalf services does your organization offer? (check all that apply) Co-lending/participation structure - The State Energy Office provides funding for a portion of the loan at reduced/zero interest for eligible loans made by one or more program participating lenders Interest rate buydowns - The State Energy Office uses funds to reduce the interest rate on eligible loans made by one or more program participating lenders , Loan loss reserves - The State Energy Office uses funds to provide a loan loss reserve on eligible loans made by one or more program participating lenders to be drawn on in the event of loan defaults Q12 No Does your organization offer participating lender marketing/recruitment, approval, training and/or support services? Q13 Yes Does your organization offer energy auditor marketing/recruitment, approval, training and/or support services? Q14 Yes Does your organization offer project contractor marketing/recruitment, approval, training, and/or support services? Q15 Yes Does your organization offer program marketing services? Q16 No

Does your organization offer program website development and management services?

Q11

What financial and/or operational program administration

What Federal grant compliance monitoring services does your organization provide? (please check all that apply)

Davis Bacon Act compliance using LCPtracker,

Build America, Buy America Act compliance

#### Q18

Yes

Does your organization offer program metric collection and reporting services?

#### Q19

What other services besides the ones identified in this survey does your program provide, if any? Please describe. If none, please enter "N/A."

Energy audits

### COMPLETE

Collector:	Web Link 2 (Web Link)
Started:	Monday, October 14, 2024 4:54:13 PM
Last Modified:	Monday, October 14, 2024 5:18:59 PM
Time Spent:	00:24:46
IP Address:	99.47.122.36

Page 1

### Q1

Entity Name

Aptim Federal Services, LLC

### Q2

Entity City

Baton Rouge

### Q3

Entity State

LA

### **Q4**

Principal Contact Name

George Cornwell

### Q5

Principal Contact Email

George.Cornwell@aptim.com

### Q6

**Principal Contact Phone** 

(508) 570-1919

Website URL

www.aptim.com

Please check the boxes of all of the states and territories your organization currently operates in.

#### Alabama,

Alaska, American Samoa, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, District of Columbia, Florida, Georgia, Guam, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota,

Mississippi,

Missouri,

Montana,

Nebraska,

Nevada,

New Hampshire,

New Jersey,

New Mexico,

New York,

North Carolina.

37 / 47

·····, North Dakota, Northern Marianas, Ohio, Oklahoma, Oregon, Pennsylvania, Puerto Rico, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virgin Islands, Virginia, Washington, West Virginia, Wisconsin, Wyoming

Markets served

Q9

Residential (1-4 units or families),

Non-residential (e.g. multifamily, commercial, public buildings)

What program design services does your organization offer? (please check all that apply)

Direct lending structure - The State Energy Office uses funds to make direct loans to borrowers, or through an administrator who processes the loans on their behalf

Co-lending/participation structure - The State Energy Office provides funding for a portion of the loan at reduced/zero interest for eligible loans made by one or more program participating lenders

Interest rate buydowns - The State Energy Office uses funds to reduce the interest rate on eligible loans made by one or more program participating lenders

Loan loss reserves - The State Energy Office uses funds to provide a loan loss reserve on eligible loans made by one or more program participating lenders to be drawn on in the event of loan defaults

#### Q11

What financial and/or operational program administration services does your organization offer? (check all that apply) Direct lending structure - The State Energy Office uses funds to make direct loans to borrowers, or through an administrator who processes the loans on their behalf

Co-lending/participation structure - The State Energy Office provides funding for a portion of the loan at reduced/zero interest for eligible loans made by one or more program participating lenders

Interest rate buydowns - The State Energy Office uses funds to reduce the interest rate on eligible loans made by one or more program participating lenders

Loan loss reserves - The State Energy Office uses funds to provide a loan loss reserve on eligible loans made by one or more program participating lenders to be drawn on in the event of loan defaults

#### Q12

Yes

,

Does your organization offer participating lender marketing/recruitment, approval, training and/or support services?

<b>Q13</b> Does your organization offer energy auditor marketing/recruitment, approval, training and/or support services?	Yes
<b>Q14</b> Does your organization offer project contractor marketing/recruitment, approval, training, and/or support services?	Yes
<b>Q15</b> Does your organization offer program marketing services?	Yes
<b>Q16</b> Does your organization offer program website development and management services?	Yes
<b>Q17</b> What Federal grant compliance monitoring services does your organization provide? (please check all that apply)	Davis Bacon Act compliance using LCPtracker, Build America, Buy America Act compliance, National Environmental Policy Act compliance, National Historic Preservation Act compliance
<b>Q18</b> Does your organization offer program metric collection and reporting services?	Yes

What other services besides the ones identified in this survey does your program provide, if any? Please describe. If none, please enter "N/A."

Program design and implementation

### COMPLETE

Collector:	Web Link 2 (Web Link)	
Started:	Monday, October 28, 2024 12:49:55 PM	
Last Modified:	Monday, October 28, 2024 2:13:50 PM	
Time Spent:	01:23:54	
IP Address:	68.82.209.122	

Page 1

### Q1

Entity Name

Earth Advantage

### Q2

Entity City

Portland

### Q3

Entity State

Oregon

### **Q4**

Principal Contact Name

Madeline Salzman

### Q5

Principal Contact Email

msalzman@earthadvantage.org

### Q6

**Principal Contact Phone** 

503.968.7160 x205

Website URL

www.earthadvantage.org

Q8	California,
Please check the boxes of all of the states and territories	Colorado,
your organization currently operates in.	Connecticut,
	District of Columbia,
	Maine,
	Missouri,
	Montana,
	New York,
	Oregon,
	South Carolina,
	Washington
Q9	Residential (1-4 units or families)
Markets served	
Q10 What program design services does your organization offer? (please check all that apply)	Co-lending/participation structure - The State Energy Office provides funding for a portion of the loan at reduced/zero interest for eligible loans made by one or more program participating lenders , Interest rate buydowns - The State Energy Office uses funds to reduce the interest rate on eligible loans made by one or more program participating lenders , Loan loss reserves - The State Energy Office uses funds to provide a loan loss reserve on eligible loans made by one or more program participating lenders to be drawn on in the event of loan defaults , Other (please describe): We help program implementers determine which of these strategies will be most aligned with achieving market
	strategies will be most aligned with achieving market transformation goals.

<b>Q11</b> What financial and/or operational program administration services does your organization offer? (check all that apply)	Other (please describe): Given that the RLF requires delivery of "Home Energy Score (or equivalent)," we offer services for Home Energy Score Assessor Training, quality assurance, labeling, and remote service providership as recognized by DOE for Home Energy Score delivery.
<b>Q12</b> Does your organization offer participating lender marketing/recruitment, approval, training and/or support services?	Yes
<b>Q13</b> Does your organization offer energy auditor marketing/recruitment, approval, training and/or support services?	Yes
Q14 Does your organization offer project contractor marketing/recruitment, approval, training, and/or support services?	Yes
<b>Q15</b> Does your organization offer program marketing services?	No
<b>Q16</b> Does your organization offer program website development and management services?	Yes
<b>Q17</b> What Federal grant compliance monitoring services does your organization provide? (please check all that apply)	Other (please describe): Home Energy Score program compliance monitoring
<b>Q18</b> Does your organization offer program metric collection and reporting services?	Yes

What other services besides the ones identified in this survey does your program provide, if any? Please describe. If none, please enter "N/A."

Home Energy Score remote service provider, quality assurance provider, and web-API connected program implementer.

In addition, we currently provide:

- -Market Transformation Plan consulting and services
- -Energy auditor, contractor, and real estate professional training services
- -Data aggregation, transparency, and market integration

### COMPLETE

Web Link 2 (Web Link)
Friday, November 08, 2024 10:57:24 AM
Friday, November 08, 2024 11:10:56 AM
00:13:31
174.169.212.207

### Page 1

#### Q1

Entity Name

CK Financing

### Q2

Entity City

Whiting

### Q3

Entity State

Vermont

### **Q4**

Principal Contact Name

Chris Kramer

### Q5

Principal Contact Email

ckramer@ckfinancing.com

### Q6

**Principal Contact Phone** 

(202) 351-9154

### Website URL

ckfinancing.com

<b>Q8</b> Please check the boxes of all of the states and territories your organization currently operates in.	California, Illinois, Massachusetts, Vermont
Q9	Residential (1-4 units or families),
Markets served	Non-residential (e.g. multifamily, commercial, public buildings) , Other (please describe): EVs, community solar
Q10 What program design services does your organization offer? (please check all that apply)	Direct lending structure - The State Energy Office uses funds to make direct loans to borrowers, or through an administrator who processes the loans on their behalf , Co-lending/participation structure - The State Energy Office provides funding for a portion of the loan at reduced/zero interest for eligible loans made by one or more program participating lenders , Interest rate buydowns - The State Energy Office uses funds to reduce the interest rate on eligible loans made by one or more program participating lenders , Loan loss reserves - The State Energy Office uses funds to provide a loan loss reserve on eligible loans made by one or more program participating lenders to be drawn on in the event of loan defaults , Other (please describe): All structures (e.g., guarantees, debt service reserve funds, etc.)

<b>Q11</b> What financial and/or operational program administration services does your organization offer? (check all that apply)	Other (please describe): Management, oversight, and evaluation
<b>Q12</b> Does your organization offer participating lender marketing/recruitment, approval, training and/or support services?	Yes
<b>Q13</b> Does your organization offer energy auditor marketing/recruitment, approval, training and/or support services?	No
<b>Q14</b> Does your organization offer project contractor marketing/recruitment, approval, training, and/or support services?	Yes
<b>Q15</b> Does your organization offer program marketing services?	Yes
<b>Q16</b> Does your organization offer program website development and management services?	No
<b>Q17</b> What Federal grant compliance monitoring services does your organization provide? (please check all that apply)	Other (please describe): N/A
<b>Q18</b> Does your organization offer program metric collection and reporting services?	Yes

What other services besides the ones identified in this survey does your program provide, if any? Please describe. If none, please enter "N/A."

All forms for financial program design, lender and stakeholder engagement, structuring, management, and evaluation.