



Part 1 **Grid Benefits Introduction**



Why include grid benefits in your Market Transformation Plan?

"Enable new business models in partnership with private capital to monetize grid benefits through vehicles such as FERC order 2222, demand management, and virtual power plants (VPP)." [1]

In essence: identify mechanism for "Additional and Continued Investment" to help defray the cost of home upgrades

Open to Interpretation



"Monetize" for whom

Customers

Grid entities

Aggregators

Other players



What counts as "Private capital"

Incentives from investor owned utilities

Investments on DER installations



"Grid benefit"

Reliability (peak load, ramping)

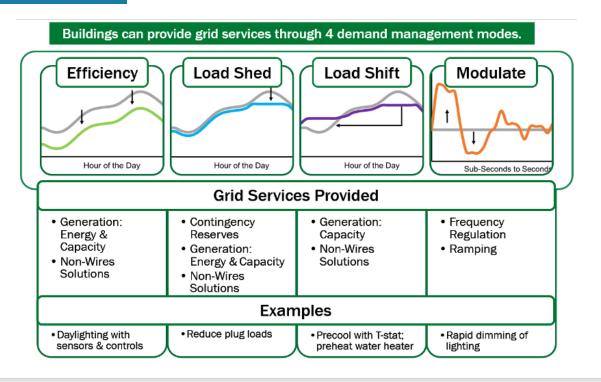
Decarbonization (shift load)

Affordability (bill savings)

Infrastructure upgrade deferral

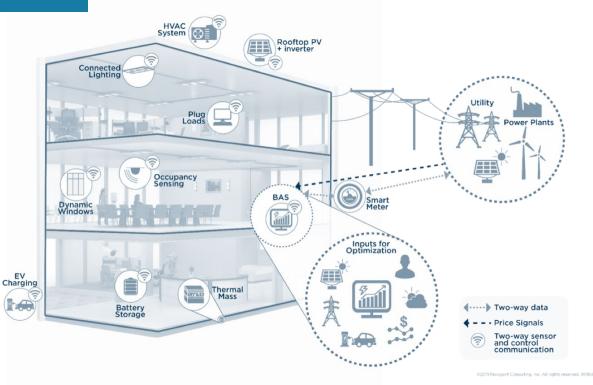
What is Demand Management?

= Energy Efficiency + Demand Flexibility





Grid-interactive Efficient Buildings (GEB)



What is FERC 2222?

"The Federal Energy Regulatory Commission (FERC) issued Order No. 2222 in 2020, with updates in 2021. The main goal is to better enable **distributed energy resources** (**DERs**) to participate in the **electricity markets** run by regional grid operators."

DERs Include [1]:



What is virtual power plants (VPP)?

"VPPs are **aggregations of DERs** such as smart appliances, rooftop solar with batteries, EVs and chargers, and commercial and industrial loads that can balance electricity demand and supply and provide **grid services** like a traditional power plant."

DOE's Pathway to VPP Commercial Liftoff [1]:

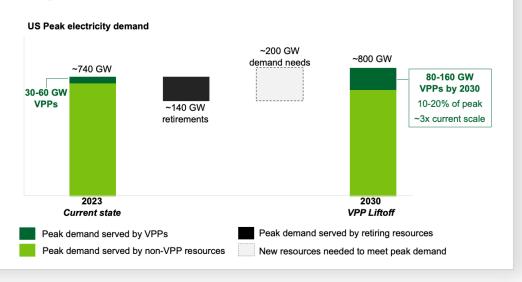
+ 1. Expand distributed energy resource adoption with equitable benefits.

+ 2. Simplify VPP enrollment.

+ 3. Increase standardization in VPP operations.

+ 4. Integrate into utility planning and incentives.

+ 5. Integrate into wholesale markets



Part 2

Grid Benefits Implementation Options and Considerations



Two Efficiency & Electrification Rebate Pathways [*]

(1) Whole-House Rebate

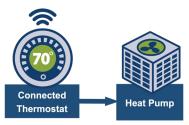
Performance-based: modeled or measured savings %

(2) Electric Appliances Rebate

- Heat pump water heater
- Heat pump for space heating and cooling
- Electric stove, cooktop, range, or oven
- Heat pump clothes dryer
- Electrical load service center upgrade
- Insulation, air sealing, and ventilation
- Electric wiring
- Installation

Candidate Grid-interactive Technologies





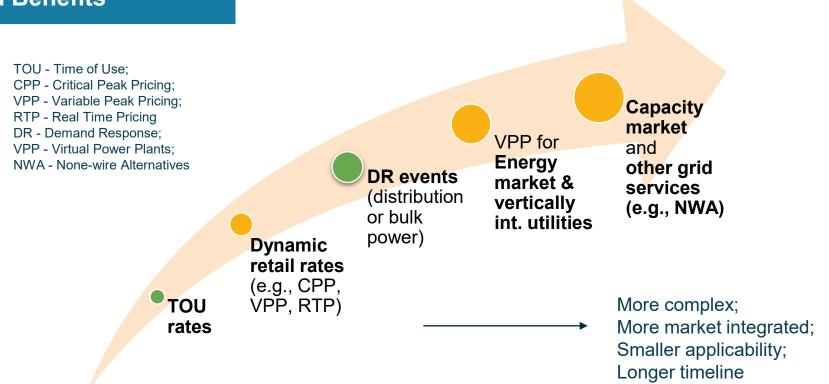






Home Energy Mgmt. System (HEMS)

Options for Monetizing Grid Benefits



Which option(s) are right for your state?

Depends on your state's grid situation.

Regional Transmission Organizations (RTOs) & Independent System Operators (ISOs)



First step is to identify regulatory construct, existing tariffs and programs in your state:

- Bulk Power Systems: Wholesale Markets (RTOs and ISOs) vs. Vertically-integrated Utilities (e.g., Southern Company, Duke Energy, Pacificorp)
- **Distribution Systems:** Retail tariffs and Demand Response programs regulated by the state
- Energy Efficiency Programs: Run by local distribution utility or statewide implementers (Energy Trust of Oregon, NYSERDA, etc.) or regional implementer (e.g., TVA or BPA)

How do DERs participate in wholesale markets?

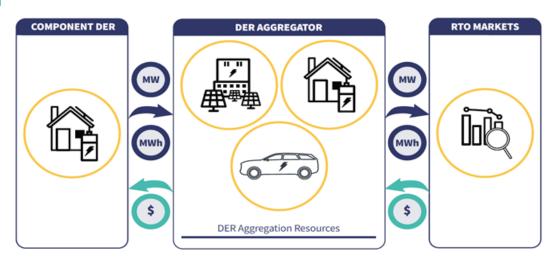
Through aggregation - VPP model

Types of electricity markets:

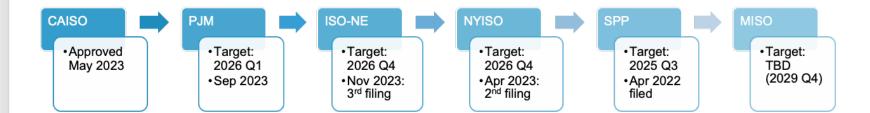
Energy market. Day-ahead and Real-time energy markets.

Ancillary Services market. Spinning and non-spinning reserves; contingency reserves; frequency regulation.

Capacity market. Long-term investment; resource adequacy value (available in some RTOs/ISOs)



FERC 2222 Implementation Status



Summary

Balance near-term and long-term strategies

Focus on "easy wins"

- Coordinate with utility EE and electrification program rebates;
- Customer bill savings from TOU rates;
- Tap available utility DR program and technology incentives;
- Identify dynamic retail rates and VPP programs offered by your utilities

Monitor

- FERC order 2222 compliance filing status
- DOE's VPP Commercial Liftoff effort
- Building codes (e.g., CA JA13)

Partnership with utilities and PUC



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