



# NASEO Institute

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# Schneider Electric at a Glance

144,000  
employees in 100  
countries

22 manufacturing  
facilities in the US

Products/solutions  
in 80 percent of  
world's buildings

Established 1836

\$30 billion in revenue

Global Headquarters  
– Paris  
North America-  
Andover, MA



# Schneider Electric Offers

## Products

Residential (circuit breakers, electrical protection and controls, sockets, solar, home security and automation)

Commercial (building management, fire and security, power monitoring, control and quality, drives, lighting, low voltage equipment)

Medium Voltage/Distribution (grid automation/SCADA, substations, pre-fab substations, power monitoring, protection relay, switchgear)

Data Centers (power and rack cooling, software, critical power, surge protection, uninterruptable power supply, environmental and security monitoring, racks, pre-fab modules)

Industrial (instrumentation, robotics, measurement and software, transformers, controllers, remote SCADA)

## Solutions:

Industrial Process Automati

Energy management

Energy audits

Energy procurement

ESPCs

Microgrids

## Sectors:

Electrical Utilities

Municipalities and state government

Food and Beverage, Hospitality

Healthcare, Life Sciences

Oil & Gas, Mining, Ports, Airports



## Services

Energy Consulting

Infrastructure Upgrades

Measurement and Assessment

Metering and Power reliability

Sustainability Services

## Training

Energy University

Technical Training

Didactic equipment and teaching solutions



# The Future



## More DECARBONIZED

82% of the economic potential of energy efficiency in buildings, and more than half in industry, remains untapped



## More DIGITIZED

20X more incremental connected devices than connected people by 2020



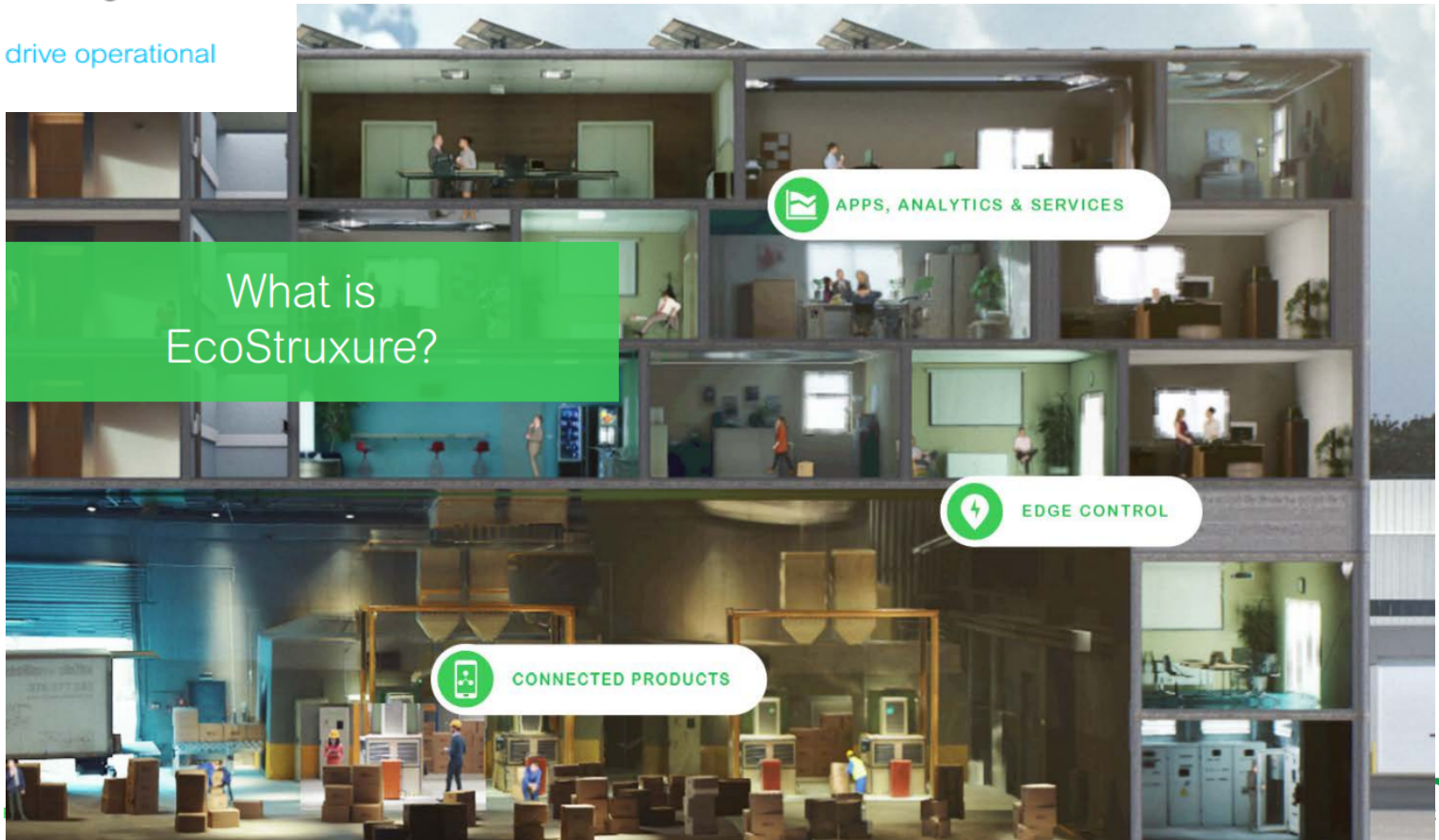
## More DECENTRALIZED

70% of new capacity additions will be in Renewables by 2040

# EcoStruxure™

Innovation At Every Level

IoT-enabled solutions that drive operational and energy efficiency



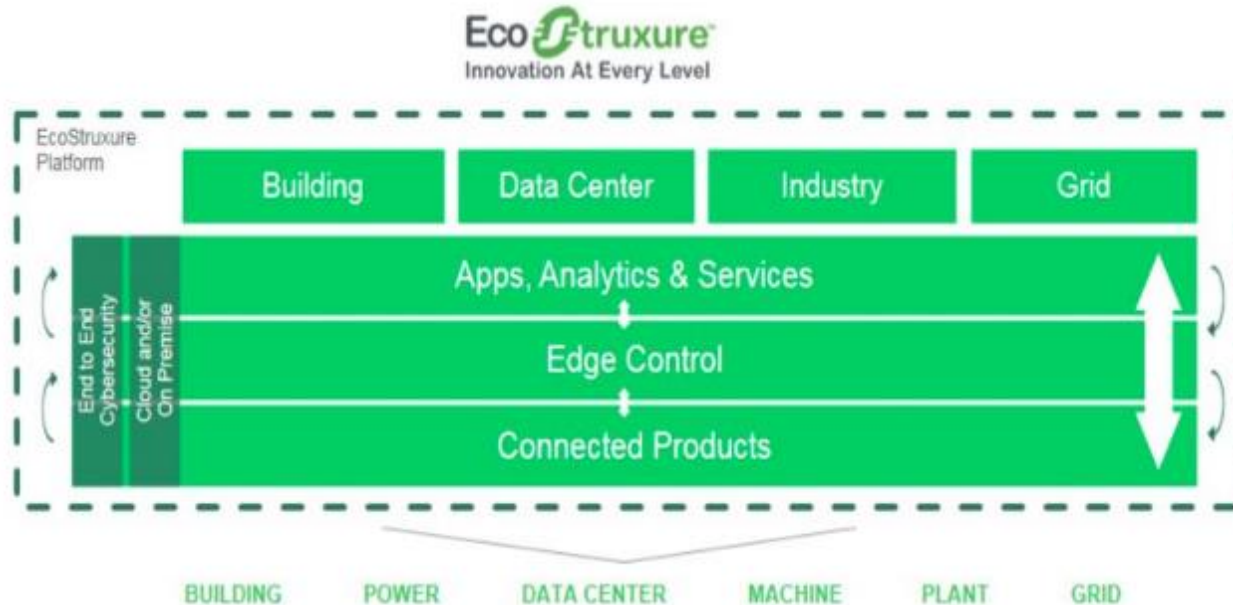
## What is EcoStruxure?

 APPS, ANALYTICS & SERVICES

 EDGE CONTROL

 CONNECTED PRODUCTS

# EcoStruxure: Single, cloud-based Platform for any customer



Connected Products: breakers, UPS, relays, drives, sensors embedded with intelligence

Edge Control: Mission-critical scenarios require control at the edge of the network. Real-time solutions for local control at the edge, protecting safety and uptime

Apps and Analytics: Interoperability for any system. Breadth of agnostic applications, analytics, and services for seamless enterprise integration